

**Public Policy
Design**



Behavioural OR

Bridging the gap

Analysis  **Implementation**

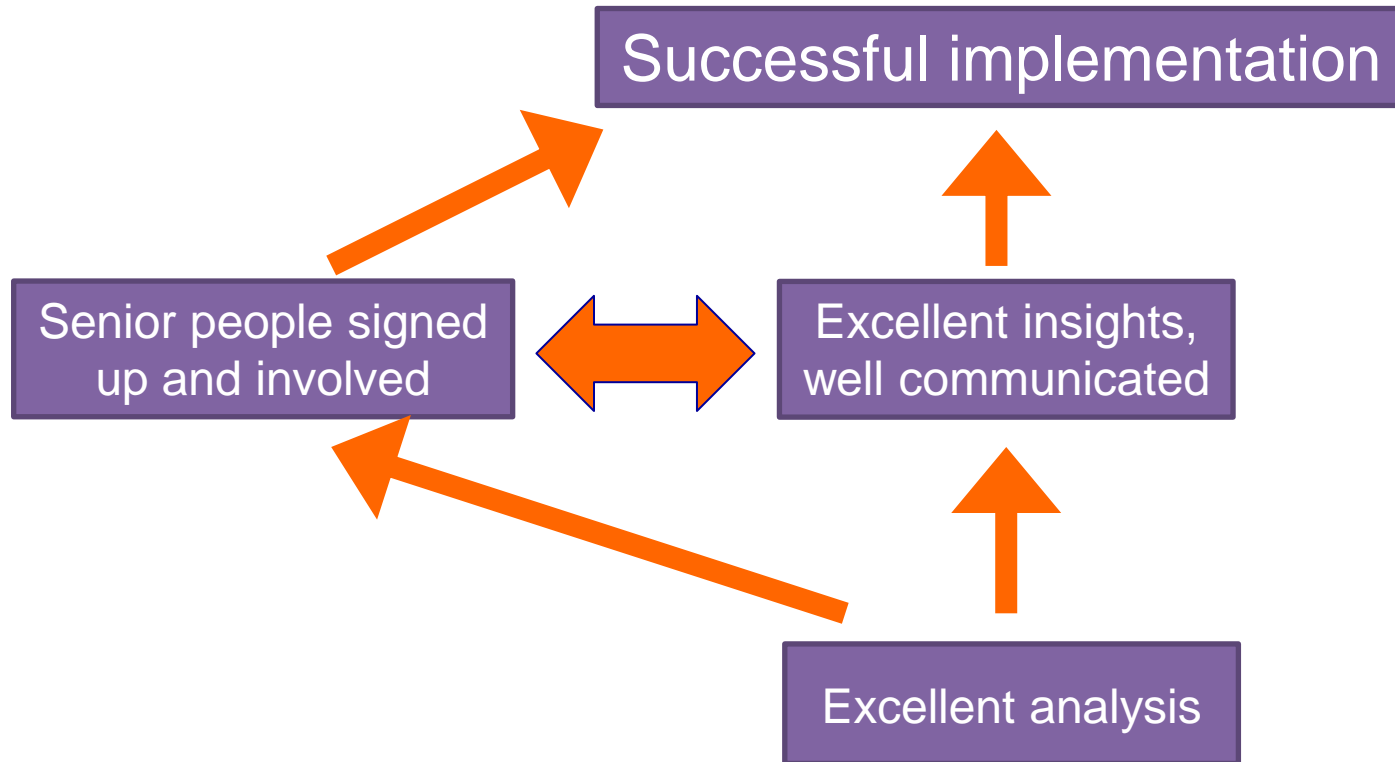
**Staff and user involvement for
successful OR Implementation**

**Decision
analysis**

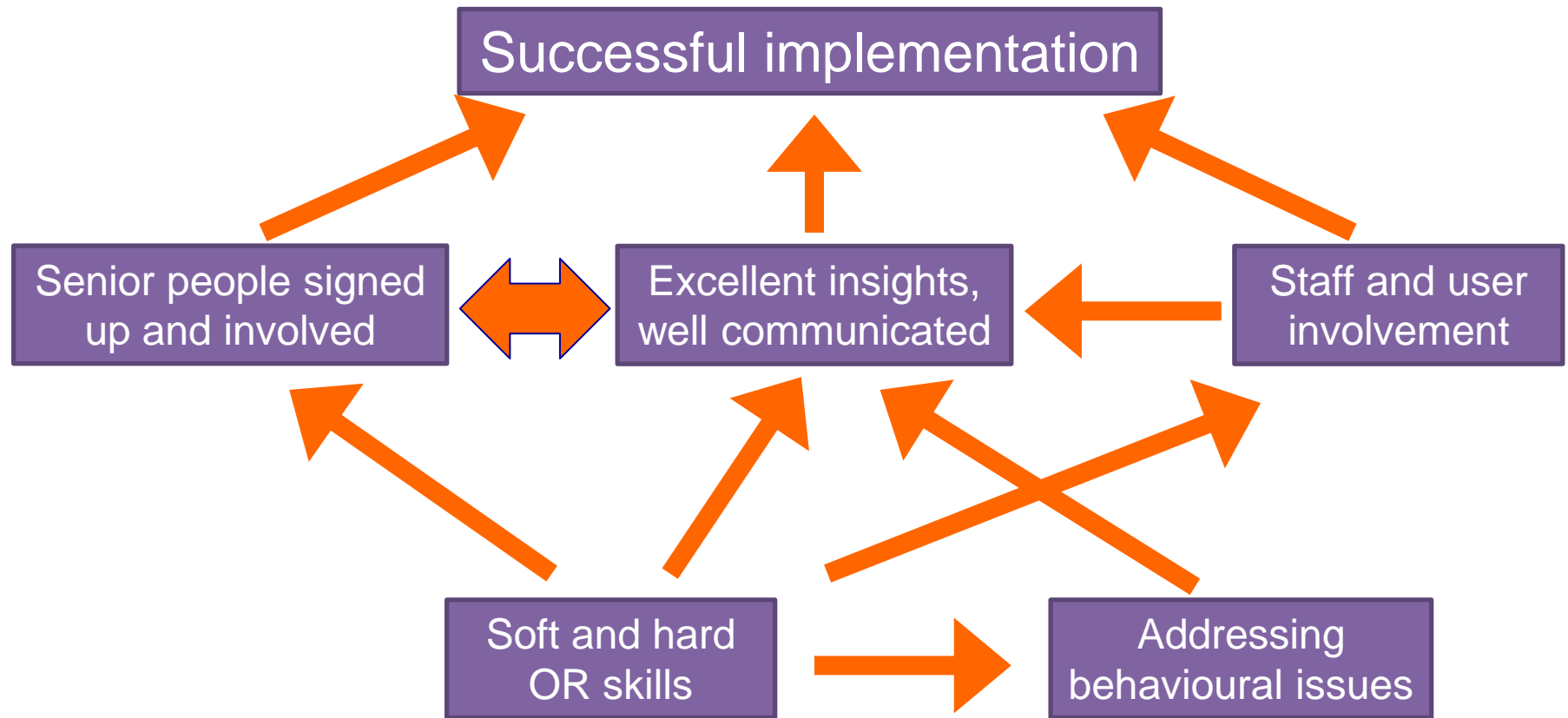
Defence

**Max Moullin, Public Sector Scorecard
Research Centre**

Towards successful OR implementation - one model



Towards successful OR implementation - an alternative model



Staff and user involvement for successful OR Implementation

- Staff involvement in my early career in government OR and British Coal
- Community OR – learning about user involvement and soft OR
- Staff and user involvement with the Public Sector Scorecard

Project 1: Department of Transport

- 18 month cost-benefit analysis of snow clearance and ice prevention on motorways
- Involved a simulation model of snow clearance for different snowfall scenarios, traffic flows, and snow clearance policies
- Produced 15 working papers discussed at monthly meetings with a steering group
- Result: staff had agreed our assumptions as we went along, so felt committed to our recommendations

Project 2: Department of Health

- Comparison of treatments for acute myeloid leukaemia (AML) using mathematical modelling
- Working with Prof Ray Jackson
- Close client and staff involvement throughout
- Research papers jointly written with clinicians
- Result: *'delighted collaborating clinicians since it made trials much easier to do and it wasn't too long before a major breakthrough was made in the treatment of AML'.*

Moving to British Coal

- Encouraged clients to bring key staff to meetings
- Writing joint reports with staff
- Encouraged staff to use our software and to champion our work in their area
- Software my groups developed used in every colliery and every marketing region
- Publicity for OR group on BBC TV. Also demonstrated OR model to a cabinet minister – all a direct result of staff involvement



Community OR – user involvement

- Soon after I moved to Sheffield Polytechnic, we were successful in our joint bid with Northern College to host the new Community OR Unit
- Learnt a lot from people like John Friend, Jonathan Rosenhead and Charles Ritchie on facilitating workshops and on the importance of user involvement
- I used John's strategic choice approach in a project empowering users who wanted to influence the design of a maternity hospital
- Recognised the usefulness of 'soft OR' both as a way of working with service users but also for involving staff in a workshop setting

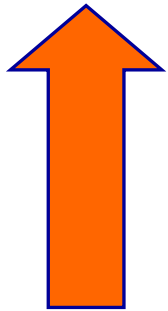
The Public Sector Scorecard

The Public Sector Scorecard is an integrated performance management framework for the public and third sectors

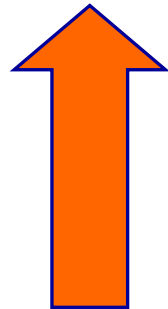
'Moullin's work in moving performance management from a top-down, blinkered, blame-game approach to a system founded on inclusiveness, cooperation and understanding ... is no mean achievement'

Neil Robinson, IMPACT, Oct 2015, The OR Society

OUTCOMES



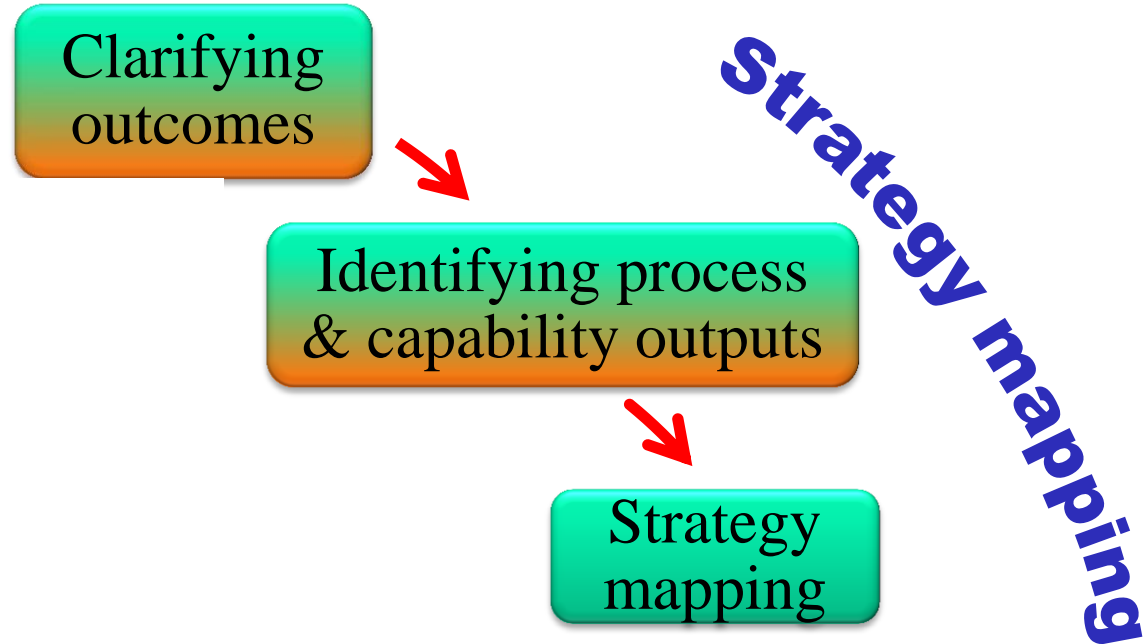
PROCESSES



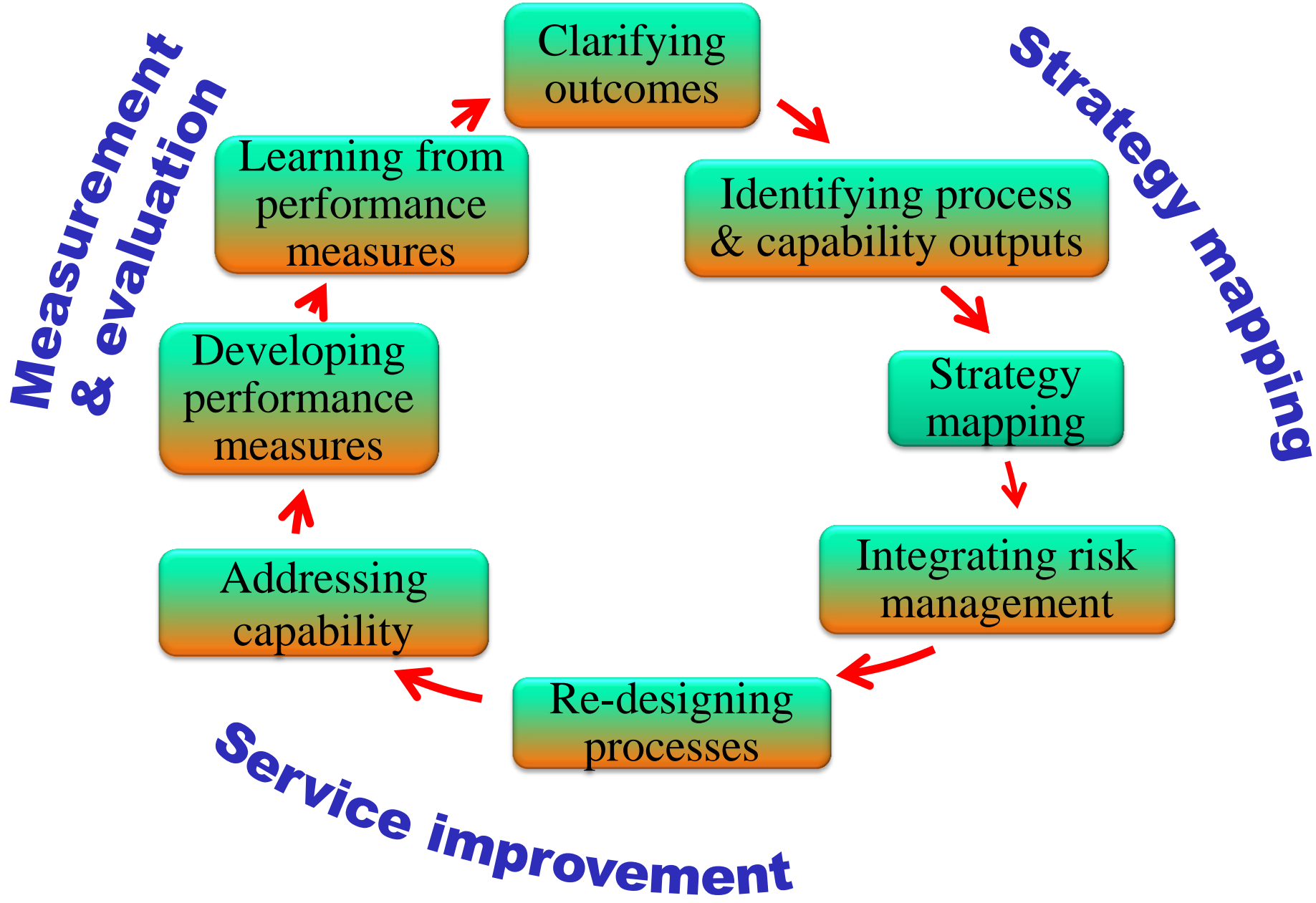
CAPABILITY

-
- Workshop-based involving staff at all levels, service users and other key stakeholders
 - Ideal for use across organisational boundaries
 - Focuses on outcomes, processes and capability
 - Incorporates service re-design, systems thinking, and other OR-related approaches
 - Integrates risk management
 - Culture of improvement, innovation & learning, rather than a top-down blame culture ...

How the Public Sector Scorecard works



How the Public Sector Scorecard works



Sheffield Right First Time Project

- Multi-million pound project aiming to reduce unnecessary visits to hospital by providing more support for people in the community
- Facilitated three workshops (3.5 hours each) with 20 senior people at director level and below from local hospitals, adult social care and public health and the voluntary sector
- Separate user 'reference' group established
- Developed a strategy map and associated dashboard
- Used a combination of community OR and other facilitation methods, plus analysis of data between workshops

Right First Time - Strategy Map

OUTCOMES

**Health &
Wellbeing of
people with LTCs**

**Reduced
unnecessary
acute bed
days**

**Effective use
of resources**

**Reduced
isolation
& anxiety**

**Effective
personal
& self-care**

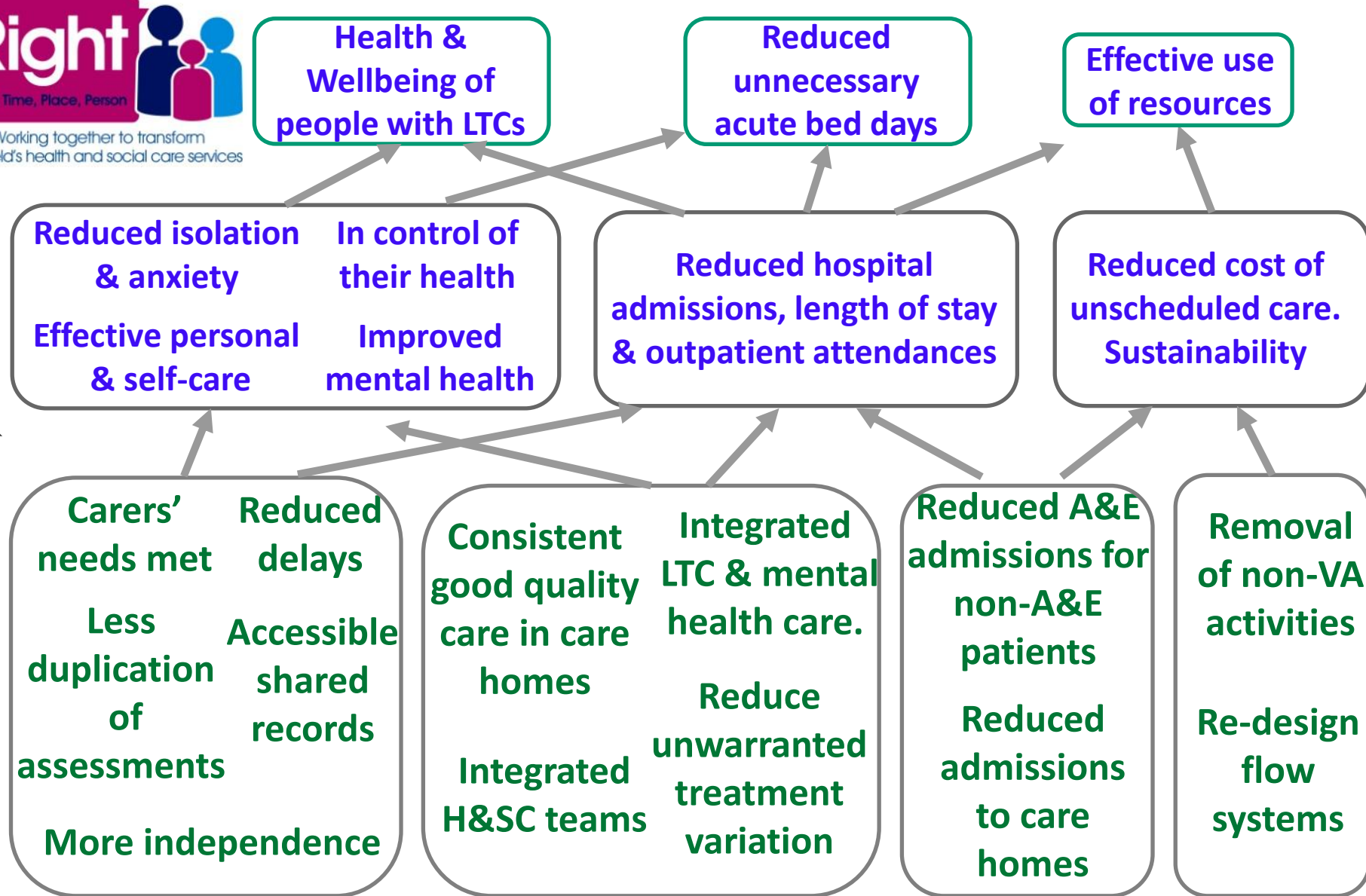
**In control of
their health**

**Improved
mental
health**

**Reduced hospital
admissions, length
of stay & outpatient
attendances**

**Reduced cost of
unscheduled
care.
Sustainability**

*** LTCs - Long-term conditions**



**Health &
Wellbeing of
people with LTCs**

**Reduced
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**Effective use
of resources**

**Reduced isolation
& anxiety
Effective personal
& self-care**

**In control of
their health
Improved
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**Reduced hospital
admissions, length of stay
& outpatient attendances**

**Reduced cost of
unscheduled care.
Sustainability**

Carers' needs met

**Reduced
delays**

**Less
duplication of
assessments**

**Accessible
shared
records**

More independence

**Consistent
good quality
care in care
homes**

**Integrated
H&SC teams**

**Integrated
LTC & mental
health care**

**Reduce
unwarranted
treatment
variation**

**Reduced A&E
admissions for
non-A&E
patients**

**Reduced
admissions to
care homes**

**Removal
of non-VA
activities**

**Re-design
flow
systems**

**Better
sharing of
information**

**More joined
up working
in H&SC.**

**Change public
perception re
hospital care**

**Focus on
resource -
intensive
patients**

**Emphasis on
prevention &
early diagnosis**

**Simpler
financial
flows & risk
sharing**

Comment on the RFT Strategy Map and Dashboard

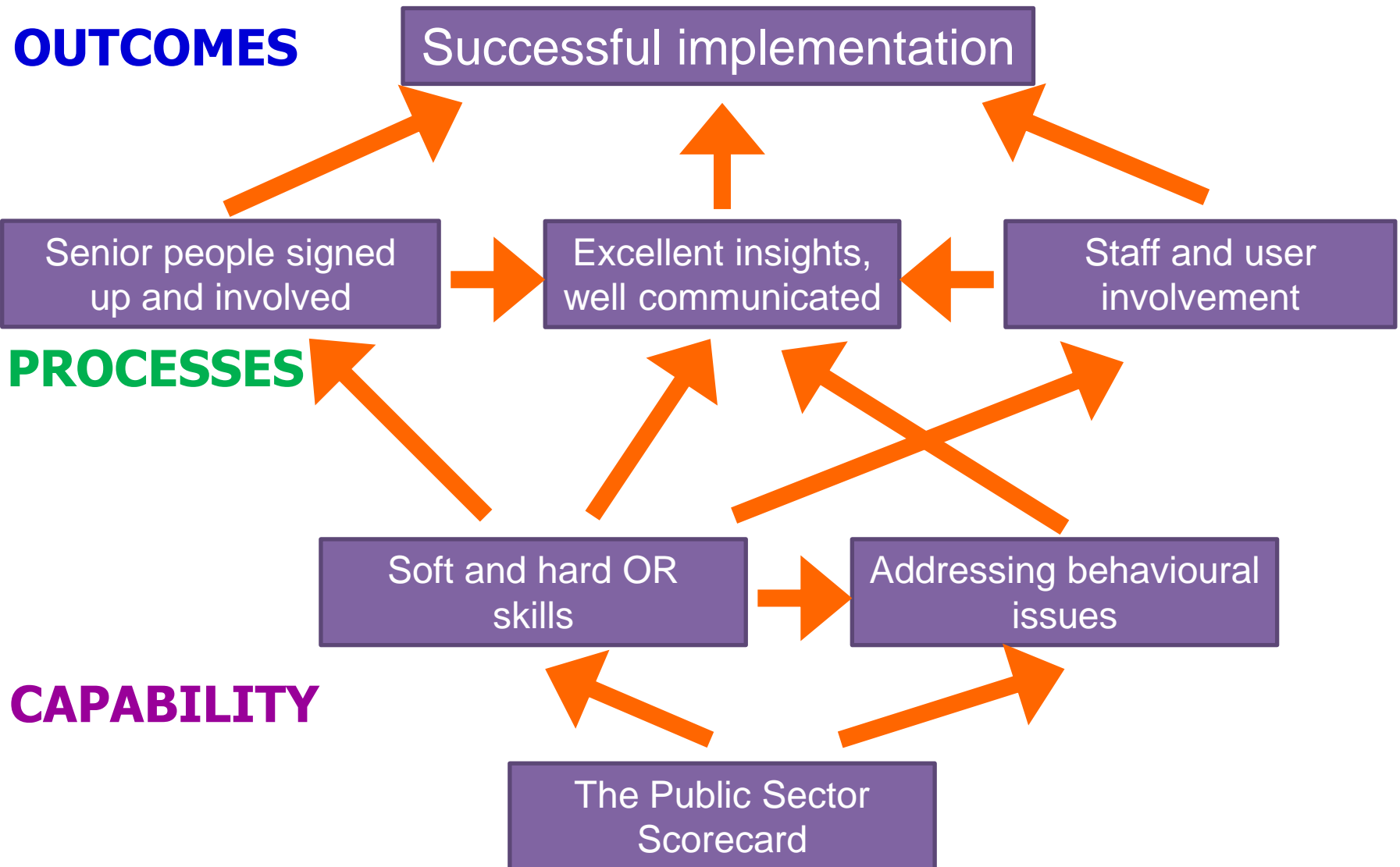
‘It was very helpful to be able to see what's happening across the health & social care system and where the balance of risks lie.’

Chief Executive, Sheffield City Council

How can OR assist the client in implementing successful change?

- Staff (not just client) involvement is crucial
- Involve service users and / or customers
- Need a methodology for working across organisational boundaries
- Need to address behavioural issues
- Make use of both 'soft' and 'hard' OR skills
- Develop one or more 'champions' in the client organisation
- Use the Public Sector Scorecard ...

Towards successful OR implementation - an alternative model



To learn more ...

- One day workshop 2 MARCH 2016 at the OR Society, BIRMINGHAM on ...

Developing strategy and performance with the Public Sector Scorecard.

- Read article by Neil Robinson on *Developing strategy in the public sector* in October edition of IMPACT, published by the OR Society

Web site: www.publicsectorscorecard.co.uk

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MAIN REFERENCES

1. Robinson, N. (2015) Developing strategy in the Public Sector, Impact, Oct. 2015, The OR Society
2. Moullin, M and Copeland, R (2013) Implementing and evaluating behaviour change programmes with the Public Sector Scorecard. *National Health Executive*, Jul-Aug 2013, pp.16-18
3. Moullin, M. (2009) What's the Score? Feature article, *Public Finance*.
4. Moullin, M. (2009) Lean and Six Sigma – Can they really be applied to the public sector? *Public Sector Executive*, May / Jun 2009
5. Moullin, M. (2002) *Delivering Excellence in Health and Social Care*. Open University Press.

