

# Harnessing the Power of Data

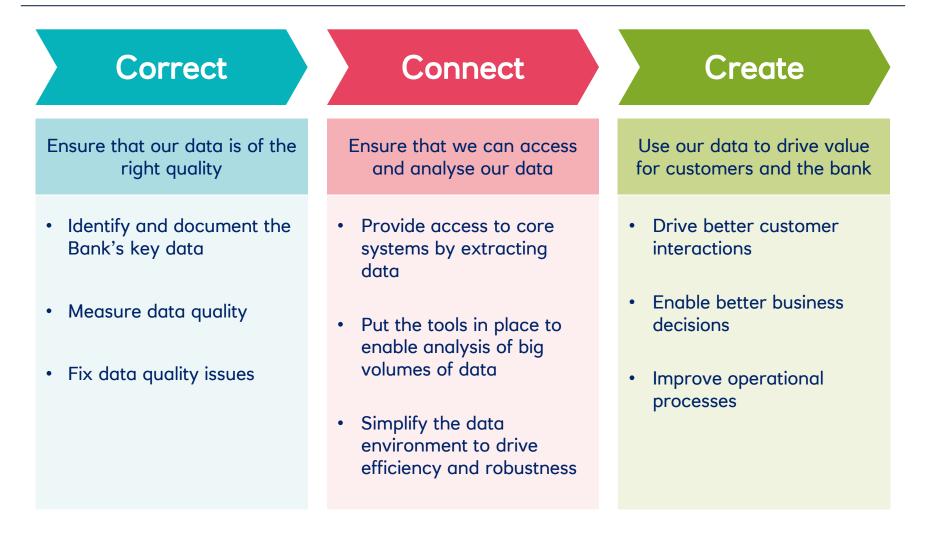
Claire Thompson Head of Customer Analytics June 2017

#### The Bank is built on data



**X**₩ **RBS** 

### We need to Correct our data, Connect it to the business and then Create value from it



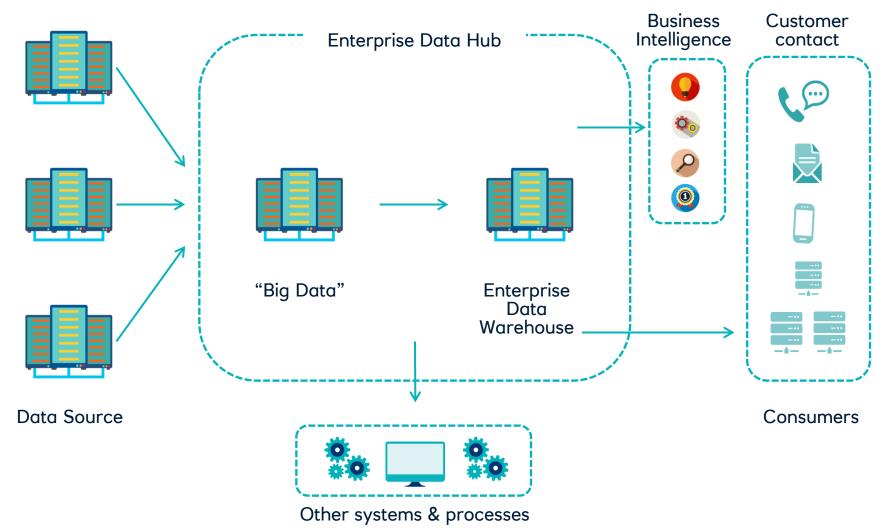
**X≈ RBS** 

### Correct – We need to ensure that our data is of the right quality



**₩RBS** 

### Connect – Ensuring that we can access and analyse our data



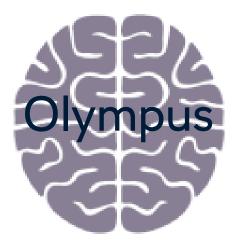
**₩ RBS** 

### Create – Using our data to drive value for customers **\*\* RBS** and the bank



### Create – Using our data to improve and personalise **XRBS** customer interactions



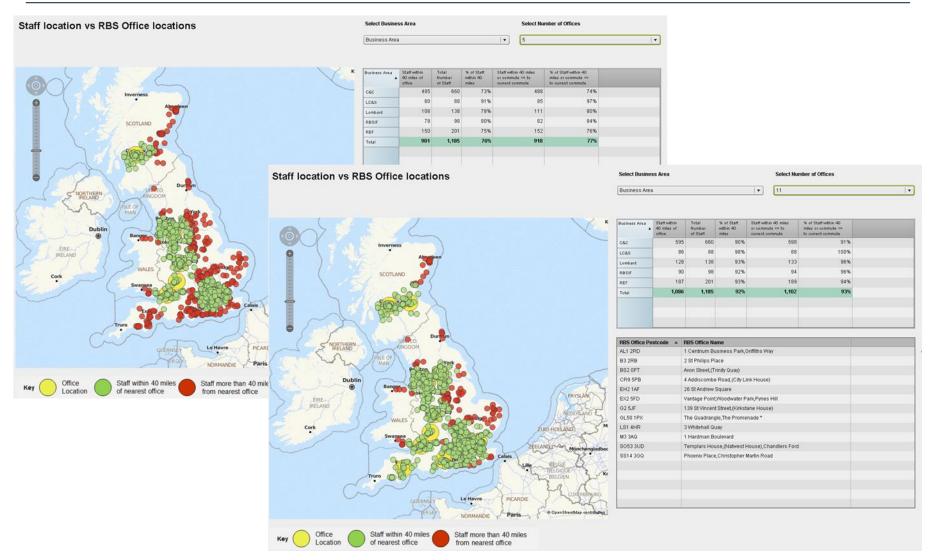


Single data platform direct from Golden Source



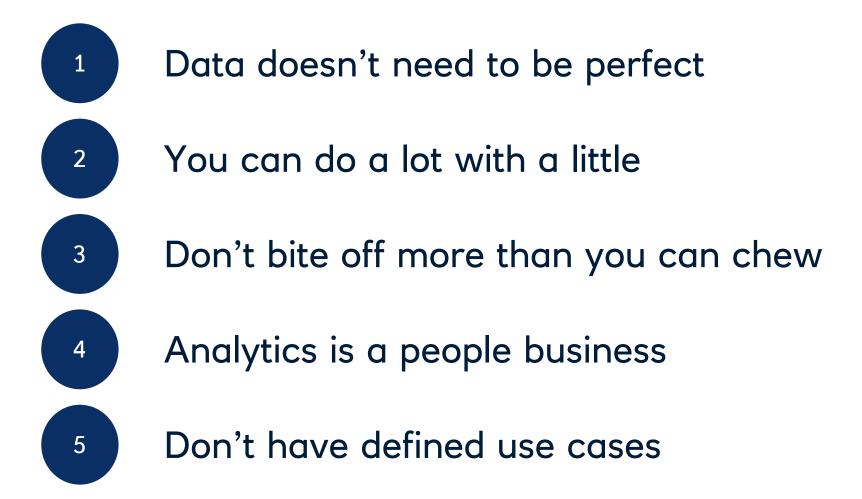
#### Providing Real Time Data

### Create – Using our data to make better business decisions and improve operational processes



**₩ RBS** 

### The 5 key things to focus on when creating an analytics team



₹¥ RRS







## Thank you

Information classification: Public 11

#### **¾ RBS**

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